

October 30, 2012

Honorable Jaclyn A. Brilling Secretary New York State Public Service Commission Three Empire State Plaza Albany, NY 12223

Re: Case 07-M-0548 – Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 07-G-0141 – Proceeding on Motion of the Commission as to the Rates, Charges, Rules, and Regulations of National Fuel Gas Distribution Corporation for Gas Service – Conservation Incentive Program

Dear Secretary Brilling,

Pursuant to the Energy Efficiency Portfolio Standard ("EEPS") reporting guidelines, attached please find the scorecard reports for National Fuel Gas Distribution Corporation for the month of September 2012.

Any questions you may have regarding the attached can be directed to the undersigned at (716) 857-7805 or at meinle@natfuel.com.

Respectfully submitted,

an H. Mg

Eric H. Meinl

General Manager, Rates & Regulatory Affairs

Attachments

Program Administrator (PA):	National Fuel Gas Distribution Corporation
Program Name:	Residential Rebate Program
Program Funding Fuel:	GAS
Date of Authorizing PSC Order:	10/25/11
Date of Most Recent Operating/Implementation Plan:	11/23/11
Date Applications Initially Accepted:	1/1/12 (Under EEPS)
Reporting Period:	September 2012

First-Year Savings Acquired this Month		
Net First-year Annual Dth Acquired this Month	7,703	(1)
Ancillary Net First-year Annual MWh Acquired this Month	NA	
Ancillary Net Peak MW Reductions Acquired this Month	NA NA	
Gas Savings Impacts this Year	141	
Current Annual Dth Target:	238,974	
To Date Portion of Current Annual Dth Target:	179,231	
Net First-Year Annual Dth Acquired this Year	56,155	
Net First-Year Annual Dth Committed at this Point in Time	NA	
Total Net First-Year Annual Dth Acquired & Committed	56,155	
Percent of Total 2012 Dth Target Acquired	23.5%	
Percent of Total 2012 Dth Target Acquired & Committed	23.5%	
Percent of To Date Portion of 2012 Dth Target Acquired	31.3%	
Ancillary Electric Savings Impacts this Year	2-10,0	
Net First-Year Annual MWh Acquired this Year	NA	
Net First-Year Annual MWh Committed at this Point in Time	NA	
Total Net First-Year Annual MWh Acquired & Committed	NA NA	
Ancillary Electric Peak Demand Savings Impacts this Year		
Net Peak MW Reductions Acquired this Year	NA	
Net Peak MW Reductions Committed at this Point in Time	NA	
Total Net Peak MW Reductions Acquired & Committed	NA NA	
Financial Expenditures this Month		
General Administration Expenditures this Month	\$ 9,815	(2)
Program Planning Expenditures this Month	NA	
Program Marketing Expenditures this Month	\$ 1,755	(3)
Trade Ally Training Expenditures this Month	NA	
Incentives and Services Expenditures this Month	\$ 109,550	(1)
Direct Program Implementation Expenditures this Month	NA	
Evaluation Expenditures this Month	\$ 612	(5)
Cost Recovery Fee Expenditures this Month (NYSERDA, only)	NA	
Total Expenditures this Month	\$ 121,732	
Financial Encumbrances at this Point in Time		
General Administration Funds Currently Encumbered	NA	
Program Planning Funds Currently Encumbered	NA	
Program Marketing Funds Currently Encumbered	NA	
Trade Ally Training Funds Currently Encumbered	NA	
Incentives and Services Funds Currently Encumbered	NA	
Direct Program Implementation Funds Currently Encumbered	NA	
Evaluation Funds Currently Encumbered	NA	
Cost Recovery Fee Funds Currently Encumbered	NA	
Financial Activity this Year		
Current Annual Budget:	\$ 4,063,679	
To Date Portion of Current Annual Budget:	\$ 3,047,759	
Total Expenditures this Year	\$ 963,697	
Total Funds Encumbered at this Point in Time	\$ -	
Total Expenditures this year and Encumbrances	\$ 963,697	

Percent of Current Annual Budget Spent	23.7%
Percent of Current Annual Budget Spent and Encumbered	23.7%
Percent of To Date Portion of Current Annual Budget Spent	31.6%
Financial Activity to Date	
Total 2012-2015 Budget:	\$ 16,254,716
Total Expenditures to Date	\$ 963,697
Total Expenditures to Date and Encumbrances	\$ 963,697
Percent of Total 2012-2015 Budget Spent to Date	5.9%
Percent of Total 2012-2015 Budget Spent and Encumbered	5.9%
<b>Evaluation Factors</b>	
Realization Rate	1.00
Free Ridership	-
Spill Over	-
Net-to-Gross Ratio	0.90
Participation	
Number of program applications received to date	617
Number of program applications approved to receive funds	617
Current Forecast (updated quarterly)	
Total Expected Net First-year Annual Dth Acquired in 2012	74,873
Expected Net First-year Annual Dth Committed at Year End 2012	NA

PROGRAM NARRATIVE
Exceptions
The Buffalo Sabres Green Team Sponsorship has been delayed due to the NHL lockout.
Achievements
Energy efficiency workshops for teachers, as part of the National Energy Education Development Project (NEED) will begin in early November. NFGDC is conducting meetings with HVAC/Energy Partners to enhance general knowledge of rebate availability/eligibility in NFGDC's service territory.
Changes Anticipated in the Next 6 Months
None
Corrections to Previous Reports

(1) Reporting reflects CIP Year 5 activity only.

None

- (2) Represents monthly processing fees on a per rebate basis, the monthly management fee incurred and the cost of any inspections completed during the current reporting month.
- (3) Represents expenditures incurred for the residential rebate Outreach and Education Implementation Plan, filed at docket numbers 07-M-0548 and 07-G-0141 on November 23, 2011.
- (4) Represents the dollar amount rebates processed during the current reporting month.
- (5) Represents EM&V expenditures incurred during the current reporting month.
- (6) Reflects the number of applications processed to date, not the number of applications received.

Program Administrator (PA):	<b>National Fuel Gas Distribution Corporation</b>	
Program Name:	Non-Residential Rebate Program (NRCIP)	
Program Funding Fuel:	GAS	
Date of Authorizing PSC Order:	10/25/11	
Date of Most Recent Operating/Implementation Plan:	11/23/11	
Date Applications Initially Accepted:	1/1/12 (Under EEPS)	
Reporting Period:	September 2012	

First-Year Savings Acquired this Month	
Net First-year Annual Dth Acquired this Month	189
Ancillary Net First-year Annual MWh Acquired this Month	NA
Ancillary Net Peak MW Reductions Acquired this Month	NA
Gas Savings Impacts this Year	
Current Annual Dth Target:	124,230
To Date Portion of Current Annual Dth Target:	93,173
Net First-Year Annual Dth Acquired this Year	11,440
Net First-Year Annual Dth Committed at this Point in Time	NA
Total Net First-Year Annual Dth Acquired & Committed	11,440
Percent of Total 2012 Dth Target Acquired	9.2%
Percent of Total 2012 Dth Target Acquired & Committed	9.2%
Percent of To Date Portion of 2012 Dth Target Acquired	12.3%
Ancillary Electric Savings Impacts this Year	
Net First-Year Annual MWh Acquired this Year	NA
Net First-Year Annual MWh Committed at this Point in Time	NA
Total Net First-Year Annual MWh Acquired & Committed	NA
Ancillary Electric Peak Demand Savings Impacts this Year	
Net Peak MW Reductions Acquired this Year	NA
Net Peak MW Reductions Committed at this Point in Time	NA
Total Net Peak MW Reductions Acquired & Committed	NA
Financial Expenditures this Month	
General Administration Expenditures this Month	\$ 34,106
Program Planning Expenditures this Month	NA
Program Marketing Expenditures this Month	\$ $(1,273)^{(3)}$
Trade Ally Training Expenditures this Month	NA
Incentives and Services Expenditures this Month	\$ 1,550
Direct Program Implementation Expenditures this Month	NA
Evaluation Expenditures this Month	\$ 306 (5)
Cost Recovery Fee Expenditures this Month (NYSERDA, only)	NA
Total Expenditures this Month	\$ 34,689
Financial Encumbrances at this Point in Time	
General Administration Funds Currently Encumbered	NA
Program Planning Funds Currently Encumbered	NA
Program Marketing Funds Currently Encumbered	NA
Trade Ally Training Funds Currently Encumbered	NA
Incentives and Services Funds Currently Encumbered	NA
Direct Program Implementation Funds Currently Encumbered	NA
Evaluation Funds Currently Encumbered	NA
Cost Recovery Fee Funds Currently Encumbered	 NA
Financial Activity this Year	
Current Annual Budget:	\$ 1,912,642
To Date Portion of Current Annual Budget:	\$ 1,434,482
Total Expenditures this Year	\$ 276,971

Total Funds Encumbered at this Point in Time	\$ -
Total Expenditures this year and Encumbrances	\$ 276,971
Percent of Current Annual Budget Spent	14.5%
Percent of Current Annual Budget Spent and Encumbered	14.5%
Percent of To Date Portion of Current Annual Budget Spent	19.3%
Financial Activity to Date	
Total 2012-2015 Budget:	\$ 7,650,568
Total Expenditures to Date	\$ 276,971
Total Expenditures to Date and Encumbrances	\$ 276,971
Percent of Total 2012-2015 Budget Spent to Date	3.6%
Percent of Total 2012-2015 Budget Spent and Encumbered	3.6%
<b>Evaluation Factors</b>	
Realization Rate	1.00
Free Ridership	-
Spill Over	-
Net-to-Gross Ratio	0.90
Participation	
Number of program applications received to date	5
Number of program applications approved to receive funds	5
Current Forecast (updated quarterly)	
Total Expected Net First-year Annual Dth Acquired in 2012	15,127
Expected Net First-year Annual Dth Committed at Year End 2012	NA

## PROGRAM NARRATIVE

### Exceptions

The "Program Marketing Expenditures this Month" is negative in September 2012 because a credit invoice was issued to NFGDC's NRCIP program. The expenses incurred during the month of August 2012 were associated with NFGDC's residential rebate program, not NRCIP. A second bill was issued to NFGDC to process the expenses as part of the residential rebate program.

## Achievements

NFGDC is conducting meetings with HVAC/Energy Partners to enhance general knowledge of rebate availability/eligibility in NFGDC's service territory. Paid advertising, targeting small businesses, will kick-off in November, utilizing print and digital media.

## **Changes Anticipated in the Next 6 Months**

NFGDC is awaiting approval to enhance the prequalified rebate offerings for the NRCIP program. Once confirmation is received, NFGDC will move towards initiating an RFP process to hire an Outreach Administrative Coordinator that will work as a liason to HVAC/Energy Partners and small businesses, in order to generate and process application forms for NRCIP.

# **Corrections to Previous Reports**

None

- (1) Reporting reflects CIP Year 5 activity only.
- (2) Represents NYSERDA's fee and the NYSERDA state assessment.
- (3) Represents expenditures incurred for the residential rebate Outreach and Education Implementation Plan, filed at docket numbers 07-M-0548 and 07-G-0141 on November 23, 2011.
- (4) Represents the dollar amount rebates processed during the current reporting month.
- (5) Represents EM&V expenditures incurred during the current reporting month.
- (6) Reflects the number of applications processed to date, not the number of applications received.

Program Administrator (PA):	<b>National Fuel Gas Distribution Corporation</b>	
Program Name:	Low Income Usage Reduction Program (LIURP)	
Program Funding Fuel:	GAS	
Date of Authorizing PSC Order:	10/25/11	
Date of Most Recent Operating/Implementation Plan:	11/23/11	
Date Applications Initially Accepted:	1/1/12 (Under EEPS)	
Reporting Period:	September 2012	

First-Year Savings Acquired this Month	
Net First-year Annual Dth Acquired this Month	1,439
Ancillary Net First-year Annual MWh Acquired this Month	NA
Ancillary Net Peak MW Reductions Acquired this Month	NA
Gas Savings Impacts this Year	
Current Annual Dth Target:	32,109
To Date Portion of Current Annual Dth Target:	24,082
Net First-Year Annual Dth Acquired this Year	20,980
Net First-Year Annual Dth Committed at this Point in Time	NA
Total Net First-Year Annual Dth Acquired & Committed	20,980
Percent of Total 2012 Dth Target Acquired	65.3%
Percent of Total 2012 Dth Target Acquired & Committed	65.3%
Percent of To Date Portion of 2012 Dth Target Acquired	87.1%
Ancillary Electric Savings Impacts this Year	
Net First-Year Annual MWh Acquired this Year	NA
Net First-Year Annual MWh Committed at this Point in Time	NA
Total Net First-Year Annual MWh Acquired & Committed	NA
Ancillary Electric Peak Demand Savings Impacts this Year	
Net Peak MW Reductions Acquired this Year	NA
Net Peak MW Reductions Committed at this Point in Time	NA
Total Net Peak MW Reductions Acquired & Committed	NA
Financial Expenditures this Month	
General Administration Expenditures this Month	\$ 164,173
Program Planning Expenditures this Month	NA
Program Marketing Expenditures this Month	\$ 5,989
Trade Ally Training Expenditures this Month	NA
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Incentives and Services Expenditures this Month	*
Direct Program Implementation Expenditures this Month	NA .
Evaluation Expenditures this Month	\$ 612
Cost Recovery Fee Expenditures this Month (NYSERDA, only)	NA
Total Expenditures this Month	\$ 309,826
Financial Encumbrances at this Point in Time	
General Administration Funds Currently Encumbered	NA
Program Planning Funds Currently Encumbered	NA
Program Marketing Funds Currently Encumbered	NA
Trade Ally Training Funds Currently Encumbered	NA
Incentives and Services Funds Currently Encumbered	NA
Direct Program Implementation Funds Currently Encumbered	NA
Evaluation Funds Currently Encumbered	NA
Cost Recovery Fee Funds Currently Encumbered	NA
Financial Activity this Year	10.00.000
Current Annual Budget:	\$ 4,063,679
To Date Portion of Current Annual Budget:	\$ 3,047,759
Total Expenditures this Year	\$ 2,633,183
Total Funds Encumbered at this Point in Time	-
Total Expenditures this year and Encumbrances	\$ 2,633,183
Percent of Current Annual Budget Spent	64.8%
Percent of Current Annual Budget Spent and Encumbered	64.8%
Percent of To Date Portion of Current Annual Budget Spent	86.4%

Financial Activity to Date	
Total 2012-2015 Budget:	\$ 16,254,716
Total Expenditures to Date	\$ 2,633,183
Total Expenditures to Date and Encumbrances	\$ 2,633,183
Percent of Total 2012-2015 Budget Spent to Date	16.2%
Percent of Total 2012-2015 Budget Spent and Encumbered	16.2%
Evaluation Factors	
Realization Rate	1.00
Free Ridership	-
Spill Over	-
Net-to-Gross Ratio	0.90
Participation	
Number of program applications received to date	94
Number of program applications approved to receive funds	35
Current Forecast (updated quarterly)	
Total Expected Net First-year Annual Dth Acquired in 2012	32,109
Expected Net First-year Annual Dth Committed at Year End 2012	NA

PROGRAM NARRATIVE
Exceptions
None
Achievements
NFGDC has sponsored several community outreach events during the past two weeks, targeting low-income populations through the Food Bank of Western New York and Warm Up Buffalo, via the Glenwood Block Club. NFGDC is educating residents on energy efficiency measures, helping to distribute and install CIP Kits in addition to weatherization measures, and is alerting customers how to respond if they receive a postcard indicating program eligibility.
Changes Anticipated in the Next 6 Months
None
Corrections to Previous Reports

- (1) Reporting reflects CIP Year 5 activities only. CIP Year 4 concluded on December 31, 2011.
- (2) Represents NYSERDA's fee, the NYSERDA state assessment, NYSERDA Contractor and NYSERDA QA.
- (3) Represents expenditures incurred for the residential rebate Outreach and Education Implementation Plan, filed at docket numbers 07-M-0548 and 07-G-0141 on November 23, 2011.
- (4) Represents the cost of measures installed for completed jobs.
- (5) Represents EM&V expenditures incurred during the current reporting month.
- (6) Represents a count of all audits or jobs that are currently in process and that have been completed.
- (7) Once jobs are officially completed, Distribution will claim Net First-year Annual Dth Acquired (when applicable) and will reflect a count of completed jobs in the Number of program applications approved to receive funds category.