

February 28, 2013

Honorable Jeffrey Cohen Acting Secretary to the Commission New York State Public Service Commission Three Empire State Plaza Albany, NY 12223

Re: Case 07-M-0548 – Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 07-G-0141 – Proceeding on Motion of the Commission as to the Rates, Charges, Rules, and Regulations of National Fuel Gas Distribution Corporation for Gas Service – Conservation Incentive Program

Dear Secretary Brilling,

Pursuant to the Energy Efficiency Portfolio Standard ("EEPS") reporting guidelines, attached please find the scorecard reports for National Fuel Gas Distribution Corporation for the month of January 2013.

Any questions you may have regarding the attached can be directed to the undersigned at (716) 857-7805 or at meinle@natfuel.com.

Respectfully submitted,

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Eric H. Meinl

General Manager, Rates & Regulatory Affairs

Attachments

| Program Administrator (PA):                        | National Fuel Gas Distribution Corporation |  |
|--|--|--|
| Program Name:                                      | Name: Residential Rebate Program           |  |
| Program Funding Fuel:                              | el: GAS                                    |  |
| Date of Authorizing PSC Order:                     | : 10/25/11                                 |  |
| Date of Most Recent Operating/Implementation Plan: | 11/23/11                                   |  |
| Date Applications Initially Accepted:              | 1/1/12 (Under EEPS)                        |  |
| Reporting Period:                                  | January 2013                               |  |

| First-Year Savings Acquired this Month                           |    |              |
|--|----|--------------|
| Net First-year Annual Dth Acquired this Month                    | 1  | 5,980 (2)    |
| Ancillary Net First-year Annual MWh Acquired this Month          |    | NA           |
| Ancillary Net Peak MW Reductions Acquired this Month             |    | NA           |
| Gas Savings Impacts this Year                                    |    | - 11.2       |
| Current Annual Dth Target:                                       |    | 132,605      |
| To Date Portion of Current Annual Dth Target:                    |    | 11,050       |
| Net First-Year Annual Dth Acquired this Year                     |    | 5,980        |
| Net First-Year Annual Dth Committed at this Point in Time        |    | NA           |
| Total Net First-Year Annual Dth Acquired & Committed             |    | 5,980        |
| Percent of Current Annual Dth Target Acquired                    |    | 4.5%         |
| Percent of Current Annual Dth Target Acquired & Committed        |    | 4.5%         |
| Percent of To Date Portion of Current Annual Dth Target Acquired |    | 54.1%        |
| Ancillary Electric Savings Impacts this Year                     |    | <i>5 7</i> 5 |
| Net First-Year Annual MWh Acquired this Year                     |    | NA           |
| Net First-Year Annual MWh Committed at this Point in Time        |    | NA           |
| Total Net First-Year Annual MWh Acquired & Committed             |    | NA           |
| Ancillary Electric Peak Demand Savings Impacts this Year         |    |              |
| Net Peak MW Reductions Acquired this Year                        | 1  | NA           |
| Net Peak MW Reductions Committed at this Point in Time           |    | NA           |
| Total Net Peak MW Reductions Acquired & Committed                |    | NA           |
| Financial Expenditures this Month                                |    |              |
| General Administration Expenditures this Month                   | \$ | 8,593        |
| Program Planning Expenditures this Month                         | NA | 3,070        |
| Program Marketing Expenditures this Month                        | \$ | 95,519 (4)   |
| Trade Ally Training Expenditures this Month                      | NA | 75,517       |
|  | \$ | 84,900 (2)   |
| Incentives and Services Expenditures this Month                  |    | 84,900       |
| Direct Program Implementation Expenditures this Month            | NA |              |
| Evaluation Expenditures this Month                               | \$ | - (6)        |
| Cost Recovery Fee Expenditures this Month (NYSERDA, only)        | NA |              |
| Total Expenditures this Month                                    | \$ | 189,012      |
| Financial Encumbrances at this Point in Time                     |    |              |
| General Administration Funds Currently Encumbered                | \$ | 2,590        |
| Program Planning Funds Currently Encumbered                      | NA |              |
| Program Marketing Funds Currently Encumbered                     | NA |              |
| Trade Ally Training Funds Currently Encumbered                   | NA |              |
| Incentives and Services Funds Currently Encumbered               | \$ | 19,900 (5)   |
| Direct Program Implementation Funds Currently Encumbered         | NA |              |
| Evaluation Funds Currently Encumbered                            | NA |              |
| Cost Recovery Fee Funds Currently Encumbered                     | NA |              |
| Financial Activity this Year                                     |    |              |
| Current Annual Budget:   | \$ | 2,948,633    |
| To Date Portion of Current Annual Budget:                        | \$ | 245,719      |
| Total Expenditures this Year                                     | \$ | 189,012      |
| Total Funds Encumbered at this Point in Time                     | \$ | 22,490       |
| Total Expenditures this year and Encumbrances                    | \$ | 211,502      |
| Percent of Current Annual Budget Spent                           |    | 6.4%         |
| Percent of Current Annual Budget Spent and Encumbered            |    | 7.2%         |
| Percent of To Date Portion of Current Annual Budget Spent        |    | 76.9%        |
| Financial Activity to Date                                       |    |              |
| Total 2012-2015 Budget:  | \$ | 11,794,532   |

| Total Expenditures to Date                                    | \$<br>1,861,712 |        |
|---|-----------------|--------|
| Total Expenditures to Date and Encumbrances                   | \$<br>1,884,202 |        |
| Percent of Total 2012-2015 Budget Spent to Date               | 15.8%           |        |
| Percent of Total 2012-2015 Budget Spent and Encumbered        | 16.0%           |        |
| Evaluation Factors  |                 |        |
| Realization Rate  | 1.00            |        |
| Free Ridership  | -               |        |
| Spill Over  | -               |        |
| Net-to-Gross Ratio  | 0.90            |        |
| Participation   |                 |        |
| Number of program applications received to date               | 474 (2)         | 2) (7) |
| Number of program applications approved to receive funds      | 474 (2)         | 2) (7) |
| Current Forecast (updated quarterly)                          |                 |        |
| Total Expected Net First-year Annual Dth Acquired in 2013     | 7,322           |        |
| Expected Net First-year Annual Dth Committed at Year End 2013 | 7,322           |        |

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|--|---|
| PROGRAM NARRATIVE  |   |
| Exceptions   |   |
| None   |   |
| Achievements   |   |
| None   |   |
| Changes Anticipated in the Next 6 Months                                     |   |
| None   |   |
| Corrections to Previous Reports  |   |
| "Program Marketing Expenditures this Month" was updated from \$208,866.89 to |   |

\$119,696.85 to reflect actual spend for December 2012, now that all remaining Year 5 invoices were officially processed in January 2013. The difference of \$89,170.04

is now reflected in January 2013, along with other January 2013 expenditures for Year 6.

(1) The Annual Dth target is based on the Approved Program Costs and Savings Targets from the February 19, 2013 Order

Efficiency (EEPS) Programs, with a net to gross ratio of 0.9 applied to the Dth savings.

- (2) 2013 figures represent rebates paid in 2013 for installations completed in both 2012 and 2013, under EEPS.
- (3) Represents monthly processing fees on a per rebate basis, the monthly management fee incurred and the cost of any inspections completed during the current reporting month.

Approving In Part and Denying In Part National Fuel Gas Distribution Corporation's Petition To Modify Certain Energy

- (4) Represents Outreach and Education expenditures.
- (5) Represents the dollar amount rebates processed during the current reporting month.
- (6) Represents EM&V expenditures incurred during the current reporting month.
- (7) Reflects the number of applications processed to date, not the number of applications received.

| Program Administrator (PA): | National Fuel Gas Distribution Corporation |  |
|-----------------------------|--|--|
| Program Name:               | Residential Rebate Program                 |  |

| Reporting  | Statewide & Joint Studies Expenditures |               |       |
|------------|--|---------------|-------|
| Period     | Electric Portfolio                     | Gas Portfolio | Total |
| Jan-13     | NA                                     | \$ -          | \$ -  |
| Feb-13     | NA                                     | \$ -          | \$ -  |
| Mar-13     | NA                                     | \$ -          | \$ -  |
| Apr-13     | NA                                     | \$ -          | \$ -  |
| May-13     | NA                                     | \$ -          | \$ -  |
| Jun-13     | NA                                     | \$ -          | \$ -  |
| Jul-13     | NA                                     | \$ -          | \$ -  |
| Aug-13     | NA                                     | \$ -          | \$ -  |
| Sep-13     | NA                                     | \$ -          | \$ -  |
| Oct-13     | NA                                     | \$ -          | \$ -  |
| Nov-13     | NA                                     | \$ -          | \$ -  |
| Dec-13     | NA                                     | \$ -          | \$ -  |
| Cumulative | \$ -                                   | \$ -          | \$ -  |

| Program Administrator (PA):                        | National Fuel Gas Distribution Corporation |
|--|--|
| Program Name:                                      | Non-Residential Rebate Program (NRCIP)     |
| Program Funding Fuel:                              | GAS  |
| Date of Authorizing PSC Order:                     | 10/25/11                                   |
| Date of Most Recent Operating/Implementation Plan: | 12/5/12                                    |
| Date Applications Initially Accepted:              | 1/1/12 (Under EEPS)                        |
| Reporting Period:                                  | January 2013                               |

| First-Year Savings Acquired this Month   |          |           |
|--|----------|-----------|
| Net First-year Annual Dth Acquired this Month  |          | 840       |
| Ancillary Net First-year Annual MWh Acquired this Month  |          | NA        |
| Ancillary Net Peak MW Reductions Acquired this Month   |          | NA        |
| Gas Savings Impacts this Year  |          |           |
| Current Annual Dth Target:   |          | 111,807   |
| To Date Portion of Current Annual Dth Target:  |          | 9,317     |
| Net First-Year Annual Dth Acquired this Year   |          | 840       |
| Net First-Year Annual Dth Committed at this Point in Time  |          | NA        |
| Total Net First-Year Annual Dth Acquired & Committed   |          | 840       |
| Percent of Current Annual Dth Target Acquired  |          | 0.8%      |
| Percent of Current Annual Dth Target Acquired & Committed  |          | 0.8%      |
| Percent of To Date Portion of Current Annual Dth Target Acquired                                     |          | 9.0%      |
| Ancillary Electric Savings Impacts this Year   |          |           |
| Net First-Year Annual MWh Acquired this Year   |          | NA        |
| Net First-Year Annual MWh Committed at this Point in Time  |          | NA        |
| Total Net First-Year Annual MWh Acquired & Committed   |          | NA        |
| Ancillary Electric Peak Demand Savings Impacts this Year   |          | 2122      |
| Net Peak MW Reductions Acquired this Year  |          | NA        |
| Net Peak MW Reductions Committed at this Point in Time   |          | NA        |
| Total Net Peak MW Reductions Acquired & Committed  Total Net Peak MW Reductions Acquired & Committed |          | NA NA     |
| Financial Expenditures this Month  |          | 1771      |
|  | ¢        | (         |
| General Administration Expenditures this Month   | \$       | <u> </u>  |
| Program Planning Expenditures this Month   | NA       |           |
| Program Marketing Expenditures this Month  | \$       | 171,347   |
| Trade Ally Training Expenditures this Month  | NA       |           |
| Incentives and Services Expenditures this Month  | \$       | 21,032    |
| Direct Program Implementation Expenditures this Month  | NA       |           |
| Evaluation Expenditures this Month   | \$       | _ (       |
| Cost Recovery Fee Expenditures this Month (NYSERDA, only)  | NA       |           |
| Total Expenditures this Month  | \$       | 192,379   |
| Financial Encumbrances at this Point in Time   | Ψ        | 1,2,0,7   |
| General Administration Funds Currently Encumbered  | NA       |           |
| Program Planning Funds Currently Encumbered  | NA       |           |
| Program Marketing Funds Currently Encumbered   | NA       |           |
| Trade Ally Training Funds Currently Encumbered   | NA       |           |
| Incentives and Services Funds Currently Encumbered   | NA       |           |
| Direct Program Implementation Funds Currently Encumbered   | NA       |           |
| Evaluation Funds Currently Encumbered  | NA       |           |
| Cost Recovery Fee Funds Currently Encumbered   | NA       |           |
| Financial Activity this Year   | 1471     |           |
| Current Annual Budget:   | \$       | 1,912,640 |
| To Date Portion of Current Annual Budget:  | \$       | 159,387   |
| Total Expenditures this Year   | \$       | 192,379   |
| Total Funds Encumbered at this Point in Time   | \$       | 172,317   |
| Total Expenditures this year and Encumbrances  | \$       | 192,379   |
| Percent of Current Annual Budget Spent   | Ψ        | 10.1%     |
| <u> </u>   |          |           |
| Percent of Current Annual Budget Spent and Encumbered  |          | 10.1%     |
| Percent of To Date Portion of Current Annual Budget Spent  |          | 120.7%    |
| Financial Activity to Date   | <b>b</b> | F (50 500 |
| Total 2012-2015 Budget:  | \$       | 7,650,560 |
| Total Expenditures to Date   | \$       | 705,374   |
| Total Expenditures to Date and Encumbrances  | \$       | 705,374   |

| Percent of Total 2012-2015 Budget Spent to Date               | 9.2%  |
|---|-------|
| Percent of Total 2012-2015 Budget Spent and Encumbered        | 9.2%  |
| Evaluation Factors  |       |
| Realization Rate  | 1.00  |
| Free Ridership  | -     |
| Spill Over  | -     |
| Net-to-Gross Ratio  | 0.90  |
| Participation Participation                                   |       |
| Number of program applications received to date               | 12 (6 |
| Number of program applications approved to receive funds      | 12 (6 |
| Current Forecast (updated quarterly)                          |       |
| Total Expected Net First-year Annual Dth Acquired in 2013     | -     |
| Expected Net First-year Annual Dth Committed at Year End 2013 | -     |

| PROGRAM NARRATIVE   |  |  |
|---|--|--|
| Exceptions  |  |  |
| None  |  |  |
| Achievements  |  |  |
| NFGDC has initiated the RFP process for the NRCIP Outreach Coordinator contractor position.   |  |  |
| Changes Anticipated in the Next 6 Months  |  |  |
| None  |  |  |
| Corrections to Previous Reports   |  |  |
| "Program Marketing Expenditures this Month" was updated from \$211,725.69 to \$61,296.75 to reflect actual spend for December 2012, now that all remaining Year 5 invoices were officially processed in January 2013. The difference of \$150,428.94 is now reflected in January 2013, along with other January 2013 expenditures for Year 6. |  |  |

- (1) The Annual Dth target is based on the Approved Program Costs and Savings Targets from the February 19, 2013 Order Approving In Part and Denying In Part National Fuel Gas Distribution Corporation's Petition To Modify Certain Energy Efficiency (EEPS) Programs, with a net to gross ratio of 0.9 applied to the Dth savings.
- (2) Represents NYSERDA's fee and the NYSERDA state assessment.
- (3) Represents Outreach and Education expenditures.
- (4) Represents the dollar amount rebates processed during the current reporting month.
- (5) Represents EM&V expenditures incurred during the current reporting month.
- (6) Reflects the number of applications processed to date, not the number of applications received.

| Program Administrator (PA): | National Fuel Gas Distribution Corporation |
|-----------------------------|--|
| Program Name:               | Non-Residential Rebate Program (NRCIP)     |

| Reporting  | Statewide & Joint Studies Expenditures |               |       |
|------------|--|---------------|-------|
| Period     | Electric Portfolio                     | Gas Portfolio | Total |
| Jan-13     | NA                                     | \$ -          | \$ -  |
| Feb-13     | NA                                     | \$ -          | \$ -  |
| Mar-13     | NA                                     | \$ -          | \$ -  |
| Apr-13     | NA                                     | \$ -          | \$ -  |
| May-13     | NA                                     | \$ -          | \$ -  |
| Jun-13     | NA                                     | \$ -          | \$ -  |
| Jul-13     | NA                                     | \$ -          | \$ -  |
| Aug-13     | NA                                     | \$ -          | \$ -  |
| Sep-13     | NA                                     | \$ -          | \$ -  |
| Oct-13     | NA                                     | \$ -          | \$ -  |
| Nov-13     | NA                                     | \$ -          | \$ -  |
| Dec-13     | NA                                     | \$ -          | \$ -  |
| Cumulative | NA                                     | \$ -          | \$ -  |

| Program Administrator (PA):                        | National Fuel Gas Distribution Corporation |  |
|--|--|--|
| Program Name:                                      | Low Income Usage Reduction Program (LIURP) |  |
| Program Funding Fuel:                              | GAS  |  |
| Date of Authorizing PSC Order:                     | 10/25/11                                   |  |
| Date of Most Recent Operating/Implementation Plan: | 11/23/11                                   |  |
| Date Applications Initially Accepted:              | 1/1/12 (Under EEPS)                        |  |
| Reporting Period:                                  | January 2013                               |  |

| First-Year Savings Acquired this Month                           |     |             |
|--|-----|-------------|
| Net First-year Annual Dth Acquired this Month                    |     | _           |
| Ancillary Net First-year Annual MWh Acquired this Month          |     | NA          |
| Ancillary Net Peak MW Reductions Acquired this Month             |     | NA NA       |
| as Savings Impacts this Year                                     |     | 1111        |
| Current Annual Dth Target:                                       |     | 34,490      |
| To Date Portion of Current Annual Dth Target:                    |     | 2,874       |
| Net First-Year Annual Dth Acquired this Year                     |     | -,-,-       |
| Net First-Year Annual Dth Committed at this Point in Time        |     | NA          |
| Total Net First-Year Annual Dth Acquired & Committed             |     | -           |
| Percent of Current Annual Dth Target Acquired                    |     | 0.0%        |
| Percent of Current Annual Dth Target Acquired & Committed        |     | 0.0%        |
| Percent of To Date Portion of Current Annual Dth Target Acquired |     | 0.0%        |
| ancillary Electric Savings Impacts this Year                     |     |             |
| Net First-Year Annual MWh Acquired this Year                     |     | NA          |
| Net First-Year Annual MWh Committed at this Point in Time        |     | NA          |
| Total Net First-Year Annual MWh Acquired & Committed             |     | NA          |
| ncillary Electric Peak Demand Savings Impacts this Year          |     |             |
| Net Peak MW Reductions Acquired this Year                        |     | NA          |
| Net Peak MW Reductions Committed at this Point in Time           |     | NA          |
| Total Net Peak MW Reductions Acquired & Committed                |     | NA          |
| inancial Expenditures this Month                                 |     |             |
| General Administration Expenditures this Month                   | \$  | _           |
| Program Planning Expenditures this Month                         | NA  |             |
| Program Marketing Expenditures this Month                        | \$  | (21,304)    |
| Trade Ally Training Expenditures this Month                      | NA  | (21,304)    |
|  | ·   |             |
| Incentives and Services Expenditures this Month                  | \$  | -           |
| Direct Program Implementation Expenditures this Month            | NA  |             |
| Evaluation Expenditures this Month                               | \$  | -           |
| Cost Recovery Fee Expenditures this Month (NYSERDA, only)        | NA  |             |
| Total Expenditures this Month                                    | \$  | (21,304)    |
| inancial Encumbrances at this Point in Time                      |     |             |
| General Administration Funds Currently Encumbered                | NA  |             |
| Program Planning Funds Currently Encumbered                      | NA  |             |
| Program Marketing Funds Currently Encumbered                     | NA  |             |
| Trade Ally Training Funds Currently Encumbered                   | NA  |             |
| Incentives and Services Funds Currently Encumbered               | NA  |             |
| Direct Program Implementation Funds Currently Encumbered         | NA  |             |
| Evaluation Funds Currently Encumbered                            | NA  |             |
| Cost Recovery Fee Funds Currently Encumbered                     | NA  |             |
| inancial Activity this Year                                      | Δ.  | 7 170 F0F   |
| Current Annual Budget:   | \$  | 5,178,727   |
| To Date Portion of Current Annual Budget:                        | \$  | 431,561     |
| Total Expenditures this Year                                     | \$  | (21,304)    |
| Total Funds Encumbered at this Point in Time                     | \$  | - (21.20.4) |
| Total Expenditures this year and Encumbrances                    | \$  | (21,304)    |
| Percent of Current Annual Budget Spent                           |     | -0.4%       |
| Percent of Current Annual Budget Spent and Encumbered            |     | -0.4%       |
| Percent of To Date Portion of Current Annual Budget Spent        |     | -4.9%       |
| inancial Activity to Date  | d d | A0 #44 000  |
| Total 2012-2015 Budget:  | \$  | 20,714,908  |
| Total Expenditures to Date                                       | \$  | 3,850,590   |
| Total Expenditures to Date and Encumbrances                      | \$  | 3,850,590   |
| Percent of Total 2012-2015 Budget Spent to Date                  |     | 18.6%       |
| Percent of Total 2012-2015 Budget Spent and Encumbered           | 1   | 18.6%       |

| Evaluation Factors  |         |
|---|---------|
| Realization Rate  | 1.00    |
| Free Ridership  | -       |
| Spill Over  | -       |
| Net-to-Gross Ratio  | 0.90    |
| Participation   |         |
| Number of program applications received to date               | 332 (6) |
| Number of program applications approved to receive funds      | _ (7)   |
| Current Forecast (updated quarterly)                          |         |
| Total Expected Net First-year Annual Dth Acquired in 2013     | -       |
| Expected Net First-year Annual Dth Committed at Year End 2013 | -       |

### PROGRAM NARRATIVE

### **Exceptions**

No jobs were officially completed during the month of January 2013. NYSERDA was building up the job pipeline at the start of the program year and began work on a number of jobs in late January.

### Achievements

NFGDC referred 1,430 customers to the program during January 2013.

## **Changes Anticipated in the Next 6 Months**

None

# **Corrections to Previous Reports**

"Program Marketing Expenditures this Month" was updated from \$67,555.34 to \$63,825.35 to reflect actual spend for December 2012, now that all remaining Year 5 invoices were officially processed in January 2013. The difference of \$3,729.99 is now reflected in January 2013, along with other January 2013 expenditures and credits for Year 6. It is important to note that there is a credit invoice of \$28,013.69 during January for a job that was planned and cancelled, driving the negative number for the month.

- (1) The Annual Dth target is based on the Approved Program Costs and Savings Targets from the February 19, 2013 Order Approving In Part and Denying In Part National Fuel Gas Distribution Corporation's Petition To Modify Certain Energy Efficiency (EEPS) Programs, with a net to gross ratio of 0.9 applied to the Dth savings.
- (2) Represents NYSERDA's fee, the NYSERDA state assessment, NYSERDA Contractor and NYSERDA QA.
- (3) Represents Outreach and Education expenditures.
- (4) Represents the cost of measures installed for completed jobs.
- (5) Represents EM&V expenditures incurred during the current reporting month.
- (6) Represents a count of all audits or jobs that are currently in process and that have been completed.
- (7) Once jobs are officially completed, Distribution will claim Net First-year Annual Dth Acquired (when applicable) and will reflect a count of completed jobs in the Number of program applications approved to receive funds category.

| Program Administrator (PA): | National Fuel Gas Distribution Corporation |
|-----------------------------|--|
| Program Name:               | Low Income Usage Reduction Program (LIURP) |

| Reporting  | Statewide & Joint Studies Expenditures |               |       |  |
|------------|--|---------------|-------|--|
| Period     | Electric Portfolio                     | Gas Portfolio | Total |  |
| Jan-13     | NA                                     | \$ -          | \$ -  |  |
| Feb-13     | NA                                     | \$ -          | \$ -  |  |
| Mar-13     | NA                                     | \$ -          | \$ -  |  |
| Apr-13     | NA                                     | \$ -          | \$ -  |  |
| May-13     | NA                                     | \$ -          | \$ -  |  |
| Jun-13     | NA                                     | \$ -          | \$ -  |  |
| Jul-13     | NA                                     | \$ -          | \$ -  |  |
| Aug-13     | NA                                     | \$ -          | \$ -  |  |
| Sep-13     | NA                                     | \$ -          | \$ -  |  |
| Oct-13     | NA                                     | \$ -          | \$ -  |  |
| Nov-13     | NA                                     | \$ -          | \$ -  |  |
| Dec-13     | NA                                     | \$ -          | \$ -  |  |
| Cumulative | \$ -                                   | \$ -          | \$ -  |  |