

## HOW TO APPLY

1. Complete the Non-Residential Energy Efficiency Rebate Program Application below, review the terms and conditions, and sign the application form on page 2. New Construction is not eligible for this program. Application must be submitted within 90 days of installation.

2. Include the following items:

- ☐ Copy of facility's National Fuel utility bill
- ☐ Specification sheets for all equipment proposed for installation
- ☐ Contractor invoice
- ☐ W-9 form (Request for Taxpayer Identification Number and Certification)

3. Mail or scan the application and supporting documentation to:

C.J. Brown Energy, P.C.  
4245 Union Road, Suite 204  
Buffalo, NY 14225  
Attn: Non-Res Rebate

Email: [NFRebateHelp@cjbrownenergy.com](mailto:NFRebateHelp@cjbrownenergy.com)

Phone: 1-844-365-3493

### Application Information *(All fields must be completed. Payment will be issued to the applicant.)*

Applicant/Company Name	Contact Name	
Address 1	Day Phone	
Address 2	Email	
City	State	ZIP

### Facility Information *(Location where conservation measures were installed, if different from above.)*

Facility Name	Contact Name	
Address 1	Day Phone	
Address 2	Email	
City	State	ZIP

☐ Agricultural
 ☐ Commercial/Wholesale/Retail
 ☐ Healthcare
 ☐ Industrial
 ☐ Multifamily (5 units or more)

☐ College/University
 ☐ Data Center
 ☐ Government
 ☐ Hospitality
 ☐ K-12 School
 ☐ Not-for-Profit
 ☐ Other

### Utility Information

National Fuel Account Number:

### Project Description

Project Cost:

Project Completion Date:

### Agreement to Terms and Conditions *(See page 9)*

Applicant/Company Name		Facility Name (Required Unless Same as Applicant)	
Print Name and Title		Print Name and Title	
Applicant Signature	Date	Facility Owner Signature	Date

### Completing the Natural Gas Efficiency Measure Worksheets

- Fill in the appropriate fields for individual natural gas efficiency measures on pages 3 through 6.
- To calculate the Total Incentive for each measure, multiply the Unit Incentive by the relevant reported measure details and enter this amount in the Total Incentive column.
- Enter the sum of the Total Incentive for each category on the summary worksheet on page 6 and add these Total amounts together for the Grand Total amount on the last line.

#### Be sure to include:

- 1) This completed worksheet and any other measure worksheets associated with your project.
- 2) Gas utility bill from the last 90 days.
- 3) Invoices, including purchase and installation price.
- 4) Equipment specification sheets showing manufacturer(s) and model number(s).

Questions regarding the process, incentives or requirements?  
Contact a C.J. Brown representative  
at [NFRbateHelp@cjbrownenergy.com](mailto:NFRbateHelp@cjbrownenergy.com)  
or call 1-844-365-3493.

## CONDITIONAL NEUTRAL MEASURES

Eligible equipment must meet the Gas Combustion Equipment Significant Efficiency Gain criteria on page 7. Only project sites that meet the Building Characteristics or Building Use criteria on page 8 would be eligible. **Note that due to limited funding available for Conditional Neutral Measures, incentive levels may be modified or terminated at any point in a program year. See Terms & Conditions on page 9.**

Is this a fuel conversion? ☐ Yes ☐ No If yes, from what fuel type? \_\_\_\_\_

Does this replace existing equipment? ☐ Yes ☐ No If yes, list equipment and age of equipment below.

Equipment Type	Estimated Age of Equipment	Input from Equipment Nameplate (Btu/hr)	Output from Equipment Nameplate (Btu/hr)	Rated Efficiency (Optional, in AFUE or Equivalent)

### Natural Gas Air Furnace Incentive Table

Measure Code	Unit Incentive	Minimum Efficiency	MBtu/h = 1,000 Btu/h
AF-3	\$5/MBtu/h	≥ 95% AFUE	

### Natural Gas Unit Heater Incentive Table

Measure Code	Description	Unit Incentive	Minimum Efficiency	MBtu/h = 1,000 Btu/h
UH-i	Low-intensity, infrared natural gas-fired heater	\$2.50/MBtu/h	Any efficiency	
UH-a	Natural gas-fired air unit heater	\$2.00/MBtu/h	≥ 90% E <sub>t</sub> or AFUE	

### Natural Gas Air Furnace and Unit Heater Data Collection Table

Measure Code	Manufacturer	Model Number	(A) Input Capacity (MBtu/h)	Efficiency (AFUE or E <sub>t</sub> )	(B) Count	(C) Incentive/Unit	Total Incentive (A x B x C)
Example: AF-3	Company	xx-xx	250	96%	1	\$5/MBtu/h	\$1,250.00
Total Incentive Requested (Enter on page 6)							\$

Form continues on next page

### Natural Gas Condensing Hot Water Boiler Incentive Table

Measure Code	Incentive/Unit	Eligibility Criteria		<ul style="list-style-type: none"> <li>Qualifying equipment must fit within the appropriate size range for input capacity (MBtu/h)</li> <li>MBtu/h = 1,000 Btu/h</li> </ul>
		MBtu/h	Efficiency	
CB-1	\$1,000.00	≤ 300	≥ 90% AFUE	
CB-2	\$1,500.00	301 – 500	≥ 90% E <sub>t</sub>	
CB-3	\$2,500.00	501 – 1,000	≥ 90% E <sub>t</sub>	
CB-4	\$3,500.00	1,001 – 1,700	≥ 90% E <sub>t</sub>	
CB-5	\$4,500.00	> 1,700	≥ 90% E <sub>t</sub>	

### Natural Gas Steam Boiler Incentive Table

Measure Code	Incentive/Unit	Eligibility Criteria		<ul style="list-style-type: none"> <li>Qualifying equipment must fit within the appropriate size range for input capacity (MBtu/h)</li> <li>MBtu/h = 1,000 Btu/h</li> </ul>
		MBtu/h	Efficiency	
SB-1	\$2/MBtu/h	≤ 300	≥ 82% AFUE	
SB-2	\$1/MBtu/h	301 – 2,500	≥ 79% E <sub>t</sub>	
SB-3	\$1/MBtu/h	> 2,500	≥ 80% E <sub>t</sub>	

### Natural Gas Boiler Data Collection Table

Measure Code	Manufacturer	Model Number	Input Capacity (MBtu/h)	Efficiency (AFUE or E <sub>t</sub> )	(A) Count	(B) Incentive/Unit	Total Incentive (A x B)
Total Incentive Requested (Enter on page 6)							\$

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## STRATEGIC MEASURES

### Air Curtain

Measure Code	(A) Count	Project Cost	Area of the Doorway in sq. ft.	Daily Run Hours of Air Curtains	Number of Days Heating Required	(B) Incentive/Unit	Total Incentive (A x B) <small>Not to Exceed 75% of Project Cost</small>
AC-1						\$2,500/doorway	

### Demand-Control Ventilation Data Collection Table

Measure Code	Area of Conditioned Space	Manufacturer and Model Number	(A) Count	(B) Incentive/Unit	Total Incentive (A x B)
HE-6 (DCV)				\$200/sensor	
Total Incentive Requested (Enter on page 6)					\$

### Duct Insulation Data Collection Table

Ductwork for heating systems that utilize gas combustion equipment only. Insulation R-value greater than or equal to 6.

Measure Code	Incentive (A)	Total Length of Duct Insulated and Sealed (ft.) (B)	Length of Duct Insulated and Sealed in Unconditioned Space (ft.)	Duct Location <sup>1</sup>	Duct Leakage Testing		Project Cost	Total Incentive (A x B) <small>Not to Exceed 50% of Project Cost</small>
					Pre-seal Result (%)	Post-seal Result (%)		
HE-4	\$7.25 per ft. installed							

<sup>1</sup> Choose: Attic, Garage, Crawl Space (Unvented & Uninsulated), Crawl Space (Unvented & Insulated Building Floor and Crawl Space Walls), Crawl Space (Unvented & Insulated Building Floor Only), Crawl Space (Vented & Uninsulated), Crawl Space (Vented & Insulated Building Floor and Crawl Space Walls), Crawl Space (Vented & Insulated Building Floor Only), Basement (Uninsulated), Basement (Insulated Walls), or Under-slab.

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## STRATEGIC MEASURES (CONTINUED)

### Pipe Insulation Data Collection Table

For piping tied to gas combustion equipment only. Insulation R-value greater than or equal to 4. Incentives cannot exceed 50% of the project cost.

Measure Code	Measure	Incentives (A)	Pipe Material	Pipe Diameter (in.)	Insulation Material	Insulation Thickness (in.)	Length of Pipe Insulated (B)	Project Cost	Total Incentive (A x B) <small>Not to Exceed 50% of Project Cost</small>
HE-3	Pipe Insulation (Domestic Hot Water)	\$2.00 per ft. installed							
HE-3	Pipe Insulation (Steam Heat)	\$2.00 per ft. installed							
HE-3	Pipe Insulation (Hot Water Heat)	\$2.00 per ft. installed							

### Accessory Equipment Data Collection Table

Measure Description	Measure Code	(A) Count	(B) Incentive/Unit	Total Incentive (A x B)
Connected Thermostat or ENERGY STAR™ Rated Smart Thermostat <sup>2</sup>	TH-2		\$200.00	
<b>Total Accessory Equipment Incentive Requested (Enter below)</b>			<b>\$</b>	

<sup>2</sup> A Connected Thermostat is a Wi-Fi communicating and analytics capable thermostat that combines the scheduling capabilities of a programmable thermostat with wireless connectivity, allowing users to remotely monitor and adjust temperature settings via a smartphone, tablet or computer. Eligible Connected Thermostats must also include additional energy savings features such as usage coaching, HVAC system diagnostics, geo-fencing and comparative information. An ENERGY STAR™ certified Smart Thermostat includes all features of a Connected Thermostat along with the ability to perform automatic adjustments in response to occupancy behavior.

CONDITIONAL  
NEUTRAL

### Individual Measure Incentive Totals

STRATEGIC

Air Furnaces and Unit Heaters .....	Total \$ .....
Boilers .....	Total \$ .....
Air Curtain .....	Total \$ .....
Demand-Control Ventilation .....	Total \$ .....
Duct Insulation .....	Total \$ .....
Pipe Insulation .....	Total \$ .....
Accessory Equipment .....	Total \$ .....

### Grand Total Natural Gas Efficiency Incentive Requested \$

Rebate cap of \$50,000 per project for Conditional Neutral Measures and \$100,000 per project for Strategic Measures, not to exceed \$150,000 per project year.

## Gas Combustion Equipment Significant Efficiency Gain

Gas combustion equipment will be considered to have a significant efficiency gain in retrofit applications if its performance meets **one of the following** criteria:

### Domestic hot water (DHW) production or steam or hot water space conditioning:

≥ 5% improved AFUE or thermal efficiency over minimum standard?

☐ Yes ☐ No If yes, list new efficiency: \_\_\_\_\_

≥ 5% improvement over the rated efficiency of the existing equipment or as determined by a combustion efficiency test?

☐ Yes ☐ No If yes, list:

Efficiency of original equipment: \_\_\_\_\_

Efficiency of new equipment: \_\_\_\_\_

Is the proposed equipment the most efficient currently available on the market, based on appropriate technology for the application?

☐ Yes ☐ No

### Forced air space conditioning:

≥ 10% improved AFUE or thermal efficiency over minimum standard?

☐ Yes ☐ No If yes, list new efficiency: \_\_\_\_\_

≥10% improvement over the rated efficiency of the existing equipment or as determined by a combustion efficiency test?

☐ Yes ☐ No If yes, list:

Efficiency of original equipment: \_\_\_\_\_

Efficiency of new equipment: \_\_\_\_\_

Is the proposed equipment the most efficient currently available on the market, based on appropriate technology for the application?

☐ Yes ☐ No

### Other process equipment:

≥10% improvement over the rated efficiency of the existing equipment or as determined by a combustion efficiency test or other formal energy analysis?

☐ Yes ☐ No If yes, list:

Efficiency of original equipment: \_\_\_\_\_

Efficiency of new equipment: \_\_\_\_\_

Is the proposed equipment the most efficient currently available on the market, based on appropriate technology for the application?

☐ Yes ☐ No

*Form continues on next page*

A project site that meets **one of the following** criteria established below will be considered “hard-to-electrify” and is eligible for Conditional Neutral incentives.

### Building Characteristics

Is the building built before 1979 and does it use steam or radiant/thermal equipment (such as baseboard or conventional radiators) that requires high temperature (greater than 140°F) water for internal space heating distribution?

☐ Yes ☐ No If yes, list year built: \_\_\_\_\_

Are there building spatial constraints where the building can show they do not have enough space for additional mechanical equipment (e.g., on their roof or grounds for condenser units required for various heat pump systems)?

☐ Yes ☐ No If yes, list building constraint(s): \_\_\_\_\_

Are there Structural Capacity constraints where the building does not have the ability to support the equipment necessary for electric full-load space heating applications (additional mechanical or electrical equipment loading required for electrification)?

☐ Yes ☐ No If yes, list constraint(s): \_\_\_\_\_

Is there existing radiant or terminal equipment (like baseboards or conventional radiators) that cannot operate efficiently without major upgrades, such as replacing all piping or radiators throughout the building, in order to be supplied by heat pump equipment?

☐ Yes ☐ No If yes, explain: \_\_\_\_\_

### Building Use

Are there higher thermal load or process heating requirements for which electric alternatives are incapable of meeting the needs of the building or process (e.g., manufacturing facilities, commercial food establishments, laboratories, car washes, laundromats, hospitals and other medical facilities, critical infrastructure such as emergency management facilities, wastewater treatment facilities, water treatment and pumping facilities, agricultural buildings, fuel cell systems, crematoria, etc.)?

☐ Yes ☐ No If yes, list type: \_\_\_\_\_

Does this facility have additional reliability requirements or mandates for backup systems (e.g., municipal facilities, nursing homes, universities, schools, hospitals, etc.)?

☐ Yes ☐ No If yes, list reason/mandate: \_\_\_\_\_



## Terms & Conditions

1. To be eligible for a rebate, Customer understands that: (a) they must have an active meter serviced by National Fuel Gas Distribution Corporation ("National Fuel") in National Fuel's Western New York service territory for the installation address and, (b) the product(s) Customer has installed must qualify as described on the Rebate Application Form, incorporated herein by this reference, and be designed and installed to reduce the consumption of the energy distributed to them by National Fuel at the installation address. Customer understands they must complete an application for each installation address. For installations at locations with multiple meters, please attach a separate sheet indicating gas account number and/or meter number with eligible equipment for that account number or meter. All uses herein of the words "install," "installation" or similar phrases shall mean complete installation such that the subject product(s) is/are fully functional at the time that the rebate application is submitted.
2. **All eligible measures must be installed by a licensed contractor, or a contractor that can supply you with either a Federal ID number, or a Business Certificate**
3. A rebate cap of \$50,000 per program year for "Conditional Neutral" incentives and \$100,000 for "Strategic" incentives, not to exceed \$150,000 in total incentives.
4. Resale products, products leased, rebuilt, rented, received from insurance claims, won as a prize, or new parts installed in existing products do not qualify. All applications are processed on a first-come, first-served basis, as received. **INCOMPLETE APPLICATIONS WILL NOT BE PROCESSED.** Resubmitted information/documentation is processed on a first-come, first-served basis, based on a new receipt date. **This program may be modified or terminated at any time without prior notice.** In the event that the amount of a rebate changes during the course of the program, the installation date will be used to determine product eligibility and rebate amount.
5. For Performance Based rebate, Customer acknowledges the application must be submitted 90 days prior to contracting the project, and prior to any demolition, removal of existing equipment, or installation of new equipment
6. For the Pre-Qualified rebate, the Customer acknowledges that those seeking reimbursement must apply within 90 days of signing the application, and applications for the Pre-Qualified projects must be submitted within 90 days of installation.
7. Customer will allow, if requested, a National Fuel representative reasonable access to the install address to verify the product has been purchased and is installed before a rebate is paid. Customer understands that a rebate will not be paid if they refuse to participate in any required verification. Customer understands that National Fuel may contact the qualifying product vendor and/or installer, if needed, to verify purchase and/or installation and may provide Customer's name and/or address to complete this verification.
8. Customer has installed a qualifying product(s) and understands the energy efficiency level of the qualifying product(s) determines the rebate amount (as defined in the Rebate Application Form). A single gas-fired piece of equipment that provides two functions (e.g., heat and hot water) is only eligible for one rebate, that being the higher rebate amount of the two listed amounts. **The rebate amount cannot exceed the cost of procurement and installation of the qualified product.**
9. Customer agrees that the selection of qualifying product(s), selection of manufacturer, dealer, supplier and/or installer, and purchase, installation and ownership/maintenance of the qualifying product(s) referenced in this Application are their sole responsibility, and that their manufacturer, dealer, supplier or installer of these products and measures is not an agent or representative of National Fuel. Customer understands that National Fuel makes no representations regarding manufacturers, dealers, contractors, materials or workmanship. **CUSTOMER ALSO UNDERSTANDS THAT NATIONAL FUEL MAKES NO WARRANTY WHETHER EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE, USE, OR APPLICATION OF THE PRODUCTS OR MEASURES.** Customer agrees that National Fuel has no liability whatsoever concerning (1) the quality, safety and/or installation of the products or measures, including their fitness for any purpose, (2) the estimated energy savings of the products or measures, (3) the workmanship of any third parties, or (4) the installation or use of the products or measures including, but not limited to, effects on indoor pollutants, or (5) any other matter with respect to the National Fuel Energy Efficiency Rebate Program. Customer waives any and all claims against National Fuel, its parent companies, directors, officers, employees, or agents, arising out of activities conducted by or on behalf of National Fuel in connection with their application for any rebate(s) under the National Fuel Energy Efficiency Program. Without limiting the generality of the foregoing, none of the above stated parties shall be liable hereunder for any type of damages, whether direct, indirect, incidental, consequential, exemplary, reliance, punitive or special damages, including damages for loss of use regardless of the form of action, whether in contract, indemnity, warranty, strict liability or tort, including negligence of any kind.
10. Customer is responsible for meeting all program requirements and complying with their state/county/city governments, property owner and/or homeowner's association requirements (if any) in my area regarding local conditions, restrictions, codes, ordinances, rules, and regulations concerning this installation.
11. If Customer's property is not owned by Customer, Customer is solely responsible for obtaining the property owner's permission to install the product for which they are applying for a rebate. Customer's signature on this application indicates they have received such permission.
12. **I understand that National Fuel is not responsible for items lost or destroyed in the mail/transit.**
13. Customer of National Fuel agrees and authorizes the utility's sharing of the participant-customer's information and/or project-level information with New York State Department of Public Service Staff and NYSEERDA, including its agents or authorized representatives, consistent with NYSEERDA's New York State Public Service Commission and statutorily authorized responsibilities, including, but not limited to supporting market development initiatives, and other evaluation and measurement activities. (For clarity, the term project level includes the information based on the scope of the project, including, but not limited to, aggregated and anonymized whole building, building or subsets of the project.)